

Message Text

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ACTION CU-04

INFO OCT-01 EUR-06 ISO-00 /011 W
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P 221021Z FEB 74

FM AMEMBASSY BUDAPEST

TO SECSTATE WASHDC PRIORITY 880

INFO USIA WASHDC PRIORITY

LIMITED OFFICIAL USE BUDAPEST 0422

FOR CU/CP

USIA FOR IEE

E.O. 11652: N/A

TAGS: SCUL

SUBJ: CULTURAL PRESENTATIONS: ALVIN AILEY

REF: (A) STATE 029726, (B) BUDAPEST 0342

1. PAO DISCUSSED WITH INTERKONCERT SUBJECT LOCAL TAX WAIVER ITEM
3 REF (A) EXPLAINING EMBASSY POSITION ALONG OUTLINES REFTEL.

2. INTERKONCERT REPLIED TODAY THAT HUNGARIAN SIDE PREPARED TO
WAIVE ALL LOCAL TAXES AND MODIFY OFFER REF (B) TO READ TOTAL
DOLLARS, 6,000 NET.

3. CONSISTENT WITH HIGHLY SHREWD HUNGARIAN BUSINESS PROCEDURES,
INTERKONCERT NOW PROPOSES THAT IN CONSIDERATION FOR WAIVER OF
LOCAL TAXES AND OFFER OF \$6,000 FOREIGN CURRENCY, ALVIN AILEY
PRESENT FOUR PERFORMANCES INSTEAD OF THREE DURING PERIOD JUNE 23-30.

4. INTERKONCERT PREPARING OFFICIAL LETTER CONFIRMING
LATEST OFFER AND THUS DEPARTMENT AND EMBASSY OBJECTIVE OF
FIRST MAJOR DEPT-SPONSORED CULTURAL ATTRACTION IN HUNGARY APPEARS
REALIZED.

5. IN LIGHT OF TREMENDOUS HUNGARIAN INTEREST IN ALVIN AILEY AND
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COMPLETE COOPERATION OBTAINED IN PLACING GROUP SO FAR, EMBASSY

STRONGLY RECOMMENDS CU/CP ACCEPT INTERKONCERT OFFER WHICH, WITH
ADDITIONAL PERFORMANCE, WOULD FURTHER INCREASE GREAT PROGRAM
IMPACT OF AILEY APPEARANCE IN HUNGARY. EMBASSY STILL CONSIDERS
FINANCIAL ASPECTS OF OFFER SOUND AND EXPLANATION OF THEIR LIMITS
TO BE LEGITIMATE (ITEM 5 REF B).

PEDERSEN

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NNN

Message Attributes

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